

A Subsidiary of Kuwait Petroleum Corporation

COMMERCIAL GROUP (TECHNICAL CONTRACTS FLEET DIVISION)

TENDER BIDS OPENING RESULT AFTER FIRST DISCOUNT NEGOTIATION

Tender Name: Tender for SUPPLY OF MARINE LUBRICANTS

Tender Ref.: FEG - 16 / 2017

Tender Rej.: FCB = 10 / 2017			
NO.	BIDDERS (COMPANY NAMES)	PRICES as per Offer (Form of Tender)	PRICES as per Form of Tender - After First Discount Negotiation
	LUKOIL Marine Lubricants DMCC - Dubai, U.A.E.	USD 17,909,605.6	USD 15,739,584.27
2	BP Middle East LLC – Dubai, U.A.E.	USD 21,073,286.5	Discount not offered
3	TOTAL Lubrifiants – France	Declined to participate in Bidding	
4	SHELL TRADING (M.E.) PRIVATE LIMITED - DUBAI, U.A.E.	OFFER NOT RECEIVED	
5	EXXONMOBIL - UAE	Declined to participate in Bidding	

EISA AL-MATAR

Team Leader Technical Contracts

Date: 09-DEC-2018